


UAE-IX

powered by  DE-CIX

The unknown arguments for peering

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Known argument 1: Peering is cheaper



Known argument 2: Lower latency



Unknown argument 1: Diversity/Availability



Unknown argument 2: Recognition

- Peering on an IXP is also marketing for the company
- The ANEXIA / MEDIANOVA example
- This is especially true when it comes to peering on international IXPs

Unknown argument 3: Collaboration

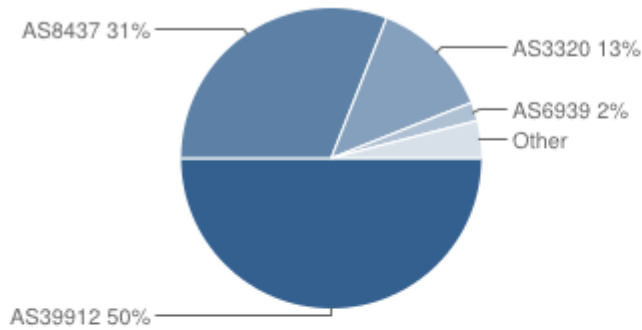
- An IXP is a big marketplace for more than just IP packets
- An IXP is the perfect interconnection point for MPLS and other data projects (multinational....)
- VLANs over the IXP make it easy to build a Business Case (instead of expensive NNIs).

Unknown argument 4: More revenue thru peering



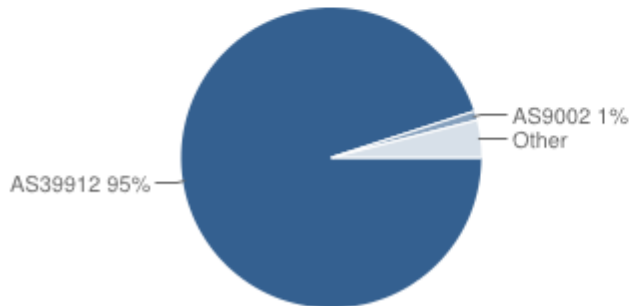
Example i3b – IP Transit for Hutchison 3G

AS25255 IPv4 Peers

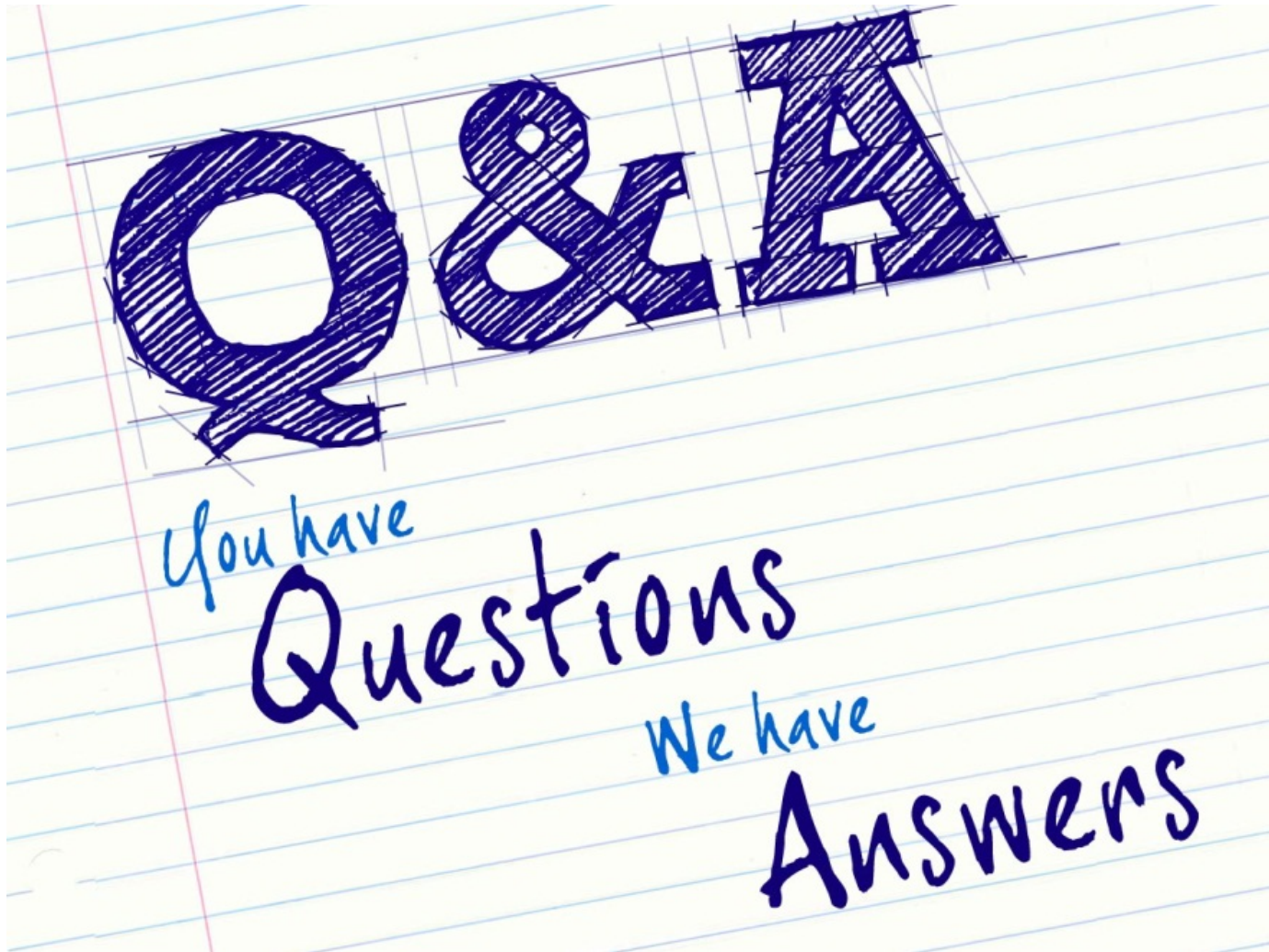


ASN	Name
AS39912	i3B - Internetbreitband GmbH
AS8437	UTA.AT Backbone
AS3320	Deutsche Telekom AG
AS6939	Hurricane Electric, Inc.

AS25255 IPv6 Peers



ASN	Name
AS39912	i3B - Internetbreitband GmbH
AS9002	ReTN.net



Thanks for your attention!