

Peering in Asia Region

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◆ *Gateway to Global network*

Direct connectivity will help domestic/regional ISPs for routes to USA and Asia Pacific by;

- ✓ *Co-locating equipment in the countries*
- ✓ *Connecting Asia-Pacific ISPs via submarine cables*

Peering Definition

◆ *Peering is an important relationship for both parties*

- ✓ *Meeting the Peering Policy or being agreed each other, peer without ISP size big or small*
- ✓ *Traffic unbalance is not a peering/not-peering component, peering at party's advantage*
- ✓ *Peering is a solution to achieve a good network quality between parties (reduce AS hop, delay and etc.)*

=> Peering should be built fairly once both parties agree to peer

◆ *Target on peering partners*

- ✓ *Peering partner? Transit customer?*
- ✓ *Reducing trans-pacific traffic*

◆ *Negotiation & Setting*

- ✓ *Sometime it goes slow with Asian ISPs*
 - *miss-communicating on arranging circuits?*
 - *taking too much time clarifying configuration?*
 - *just left the mail and forgot?*
 - *may be different language?*

=> Use local experts or interpreter

=> Meet ISPs at the conference like APRICOT

◆ *Keeping network quality...*

✓ *Upgrade before traffic congestion*

- *different network quality requirements?*
- *PPM TG10*

✓ *Upgrade trigger is not by user claim*

- *considering cable lead time?*

Characteristics from my perspective...

Easy



Negotiation

✓ **US**

- *Going fast once agreed*
- *Applying the same peering policy even to Asian ISPs?*

✓ **Japan**

- *Not English familiar ISP may have a chance to miss a peering request*
- *Even don't meet the peering policy, reply to the request = polite*

✓ **Taiwan, Thailand, Singapore, Hong Kong**

- *No difficulties*

✓ **Philippines**

- *Arrangements of local link in Philippines take long time*
- *Contact points should be regularly confirmed at APRICOT etc.*

✓ **India**

- *First step, finding a contact point is struggle*

✓ **Korea, China**

- *Strict peering policy?*

Peering in Japan

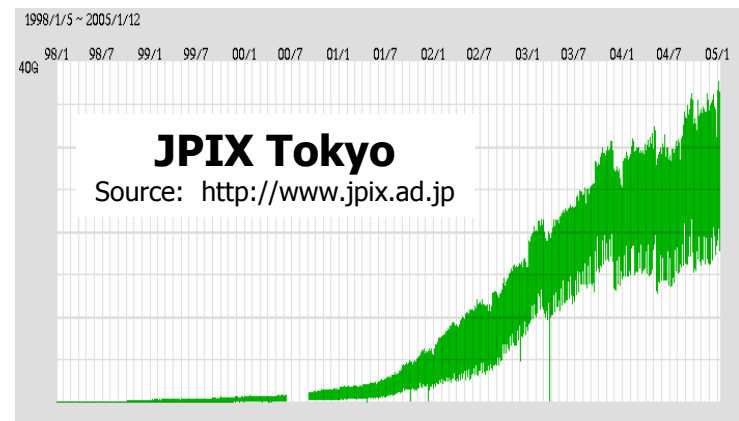
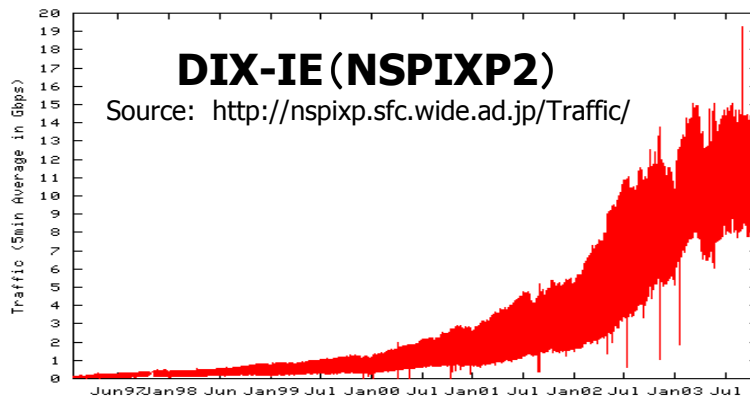
◆ISP, IX...

✓ Major ISPs

- Carrier based
- Independent

✓ IX

- Metropolitan IX
- Regional IX



◆ *Peering trend*

- ✓ *Over half of traffic is closed within Japan*
- ✓ *Characteristic of traffic (Applications)*
- ✓ *Private peer is recommended between major ISPs*
- ✓ *10Gbps connection is getting popular*
- ✓ *Security is more sever*
- ✓ *Back up at different IXes*
- ✓ *Redundancy*
- ✓ *Site diversity*