



APRICOT 2003 - SPONSORSHIP INVITATION

Introduction

APRICOT is Asia Pacific's premier annual educational conference that provides a neutral forum to advance the skills and understanding necessary to grow a robust Internet infrastructure in our region. By bringing valuable knowledge and experience, APRICOT provides a unique opportunity for the region's Internet industry to meet and focus on Internet operational issues that affect all of us.

In the year of 2003, APRICOT will be held in Taipei, Taiwan, co-hosted by Directorate General of Telecommunications (DGT) of Ministry of Transportation and Communication (MOTC) and Taiwan Network Information Center (TWNIC)

For the first time, The Global IPv6 Summit in Asia Pacific will be held in conjunction with APRICOT2003. It will be a unique and experimental event which focuses on the AP-wide IPv6 community. Members of the Advisory and Steering committees are chosen from AP countries.

About APRICOT

Since 1996, APRICOT has provided a unique and successful educational forum for Internet builders in the region to learn from their peers and other leaders in the Internet community from around the world. And APRICOT has established itself as Asia Pacific's premier regional Internet Summit where related organizations come together to meet and host their annual general meetings and other special events.

e.g. Asia Pacific Network Information Centre (www.apnic.net)
Asia & Pacific Internet Association (www.apia.org)
Asia Pacific Networking Group (www.apng.org)
Asia Pacific Top-Level Domain Forum (www.apnld.org)
Asia Pacific Star (www.apstar.org) etc.

APRICOT is dedicated in creating a neutral educational forum that provides for frank discussions on the skills, policies and technologies that are critical for the smooth operation of the Internet's network and service infrastructure both regionally and internationally. Its program content has a one-year technology horizon. This means to say that APRICOT is involved with those technologies that are either at the heart of today's Internet or those that are very likely to see operational *deployment within the next 12 months*. The key benefit in attending APRICOT is to synchronize local and regional activities with the rapid developments in the wider Internet in an objective manner that distinguishes between operational realities and marketing 'hype'.

As APRICOT has established itself as the premier Internet conference in the Asia Pacific region, so have the attendee numbers demonstrated this growth, with interest in the conference reflecting the growth in the Internet economies in the region (see Chart 1).

Summary of Previous APRICOTs

| Year | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 |
|------------------|-----------|-----------|-------------|-----------|----------|----------|---------|
| Host Economy | Singapore | Hong Kong | Philippines | Singapore | S. Korea | Malaysia | Bangkok |
| No. of Attendees | 280 | 630 | 320 | 632 | 850 | 888 | 645 |
| No. of Countries | 18 | 25 | 24 | 25 | 36 | 33 | 30 |
| No. of Sponsors | 10 | 27 | 18 | 19 | 37 | 32 | 26 |

Why Sponsor APRICOT 2003?

APRICOT provides substantial benefits to the Asia Pacific Internet development. Due to the fact that APRICOT is organized by an Executive Committee comprised of volunteers from the various Asia Pacific Internet related organizations, therefore, it relies on strategic sponsorships to assist it in fulfilling its role.

Your sponsorship will help APRICOT 2003 to meet the following objectives:

- Reducing the financial burden on members attending APRICOT by securing contributions of monetary or in-kind support in areas such as meeting rooms, equipment, Internet connection, social activities, and meals.
- Providing a unique and successful educational forum for Internet builders in the region to learn from their peers and other leaders in the Internet Community from around the world which will contribute to the Internet development of the region.

In return for the support, sponsors will be presented with valuable opportunities to expose your organization, products and services to an international audience of Internet builders. Most importantly, this exposure would be in the context of a respected, recognized, and highly credible forum.

Event Description

| | |
|--------------|---|
| When | 19 February to 23 February 2003: Pre-conference Workshops 24 February to 28 February 2003: APRICOT Tutorials & Conference |
| Where | Grand Hyatt Taipei: Pre-conference Workshops Taipei International Convention Center: APRICOT Tutorials & Conference |
| Who | APRICOT targets those individuals who directly impact the operational deployment and stability of Internet protocol (IP)-based networks and services. These are network operators and engineers, senior executives and regulators. On the basis of previous events, APRICOT expects approximately 800-1000 participants at this meeting. |
| What | APRICOT brings excellent and practical programme that focuses on Internet operational issues (i.e. issues surrounding the smooth day-to-day operation of Internet-based networks and services). APRICOT brings experts (speakers) from around the world, together with those (participants) who can benefit most from the experts' knowledge and experience Add Pre-conference workshop The intense weeklong summit consists of seminars, workshops, tutorials, conference sessions and birds-of-a-feather (BOFs) meetings that have the following two goals: <ol style="list-style-type: none">1. Spreading and sharing the knowledge required for the operational stability and development of the Internet within the Asia Pacific region2. Developing affinity groups that foster mutual support throughout the year. |

Further information, including the latest updates is available at: <http://www.apricot2003.net>

APRICOT 2003 Secretariat

If you need more information about sponsoring this event, please contact Ms Joanna Tso of APRICOT 2003 Secretariat. Alternatively, you may simply complete the attached sponsorship pledge form, indicating your preferred sponsorship option, and return it to TWNIC, the host of APRICOT 2003

Joanna Tso
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Tel : +886-2-2341-1313 ext. 700
Fax : +886-2-2396-8832
E-mail:secretariat@apricot2003.net or joanna@twmic.net.tw

Amber Chen
Congress Activity Department
Global Integrated Service
6F-5, 171, Sung Der Rd., Taipei, Taiwan 110
Tel: +886-2-2346-3686 ext.114
Fax : +886-2- 2346-3626
E-mail:amber@convention.com.tw

The APRICOT2003 Organizing Committee invites you to an exciting marketing opportunity!

The options set out indicate the opportunities for contributing to APRICOT 2003. Benefits will be consistent with those provided below.

1. Pinnacle Sponsor

US\$60,000 or NT\$2,000,000

Benefits :

- ♦ Private Hospitality Space (four 3M X 2M shell scheme enclosed booth) in Demo Lab area to conduct technical hardware demo, promotional activities or discrete business meetings. *
- ♦ Ten free tutorial and conference registrations.
- ♦ Ten complimentary tickets to Opening Reception or Closing Social Events
- ♦ Large and prominent logo positioning and sponsorship mentioning on printed materials, venue production and press release.
- ♦ Full page color advertisement in APRICOT 2003 Program booklet on first come first serve basis.
- ♦ Large and prominent logo positioning and linkage on APRICOT 2003 website, online advertisements and e-mail announcements.
- ♦ Optional broadcast of company CF (maximum 3 minutes) at the plenary meeting room before the session begins (all CF will be played in rotating terms for 15 minutes before the session begins)
- ♦ Company name and logo shown on electronic bulletin board at the venue lobby (rotating appearance)
- ♦ Distribution of company-supplied brochures or gift (bags, mouse pads, pens, etc) during registration and APRICOT 2003 press conference.
- ♦ Company logo in the PPT shown at meeting rooms during coffee break.
- ♦ Preemption of sponsorship to Opening or Closing Social Events, related benefits include speech at Social Event and display of company name and logo.
- ♦ Preemption of sponsorship of airport bulletin, shuttle, street banners (100 per company), APRICOT 2003 satchel, T-shirt, souvenirs (eg: pen, Memo).
- ♦ 10% of sponsorship fee is delegated to the APRICOT Fellowship Program to encourage and support more developing countries into participating in the event **

2. Diamond Sponsor

US\$30,000 or NT\$1,000,000

Benefits :

- ♦ Private Hospitality Space (three 3M X 2M shell scheme enclosed booth) in Demo Lab area to conduct technical hardware demo, promotional activities or discrete business meetings. *
- ♦ Six free tutorial and conference registrations.
- ♦ Six complimentary tickets to Opening Reception or Closing Social Events
- ♦ Large and prominent logo positioning and sponsorship mentioning on printed materials, venue production and press release.
- ♦ Full page color advertisement in APRICOT 2003 Program booklet on first come first serve basis.
- ♦ Large and prominent logo positioning and linkage on APRICOT 2003 website, online advertisements and e-mail announcements.
- ♦ Optional broadcast of company CF (maximum 3 minutes) at the plenary meeting room before the session begins (all CF will be played in rotating terms for 15 minutes before the session begins)
- ♦ Company name and logo shown on electronic bulletin board at the venue lobby (rotating appearance)
- ♦ Distribution of company-supplied brochures or gift (bags, mouse pads, pens, etc) during registration and APRICOT 2003 press conference.
- ♦ Company logo in the PPT shown at meeting rooms during coffee break.
- ♦ Preemption of sponsorship to Opening or Closing Social Events, related benefits include speech at Social Event and display of company name and logo.
- ♦ Preemption of sponsorship of airport bulletin, shuttle, street banners (100 per company), APRICOT 2003 satchel, T-shirt, souvenirs (ex: pen, Memo).
- ♦ 10% of sponsorship fee is delegated to the APRICOT Fellowship Program to encourage and support more developing countries into participating in the event **

3. Platinum Sponsor

US\$20,000 or NT\$700,000

Benefits :

- ♦ Private Hospitality Space (three 3M X 2M shell scheme enclosed booth) in Demo Lab area to conduct technical hardware demo, promotional activities or discrete business meetings. *
- ♦ Four free tutorial and conference registrations.
- ♦ Four complimentary tickets to Opening Reception or Closing Social Events
- ♦ Large and prominent logo positioning and sponsorship mentioning on printed materials, venue production and press release.
- ♦ Logo positioning and linkage on APRICOT 2003 website, online advertisements and e-mail announcements.
- ♦ Company name and logo shown on electronic bulletin board at the venue lobby (rotating appearance)
- ♦ Distribution of company-supplied brochures or gift (bags, mouse pads, pens, etc) during registration and APRICOT 2003 press conference.
- ♦ Company logo in the PPT shown at meeting rooms during coffee break.
- ♦ Preemption of sponsorship of airport bulletin, shuttle, street banners (100 per company), APRICOT 2003 satchel, T-shirt, souvenirs (eg: pen, Memo).
- ♦ 10% of sponsorship fee is delegated to the APRICOT Fellowship Program to encourage and support more developing countries into participating in the event **

4. Gold Sponsor

US\$10,000 or NT\$350,000

Benefits :

- ♦ Private Hospitality Space (two 3M X 2M shell scheme enclosed booth) in Demo Lab area to conduct technical hardware demo, promotional activities or discrete business meetings. *
- ♦ Two free tutorial and conference registrations.
- ♦ Two complimentary tickets to Opening Reception and Closing Social Events
- ♦ Standard logo positioning and sponsorship mentioning on printed materials, venue production, and press release.
- ♦ Logo positioning and linkage on APRICOT 2003 website, online advertisements and e-mail announcements.
- ♦ Distribution of company-supplied brochures or gift (bags, mouse pads, pens, etc) during registration and APRICOT 2003 press conference.
- ♦ Company logo in the PPT shown at meeting rooms during coffee break.
- ♦ Preemption of sponsorship of airport bulletin, shuttle, street banners (100 per company), APRICOT 2003 satchel, T-shirt, souvenirs (eg: pen, Memo).
- ♦ 10% of sponsorship fee is delegated to the APRICOT Fellowship Program to encourage and support more developing countries into participating in the event **

5. Silver Sponsor

US\$5,000 or NT\$175,000

Benefits :

- ♦ Private Hospitality Space (one 3M X 2M shell scheme enclosed booth) in Demo Lab area to conduct technical hardware demo, promotional activities or discrete business meetings. *
- ♦ One free tutorial and conference registrations.
- ♦ One complimentary tickets to Opening Reception or Closing Social Events
- ♦ Logo positioning and sponsorship mentioning on printed materials, venue production, and press release.
- ♦ Prominent logo positioning and linkage on APRICOT 2003 website, online advertisements and e-mail announcements.
- ♦ Company logo in the PPT shown at meeting rooms during coffee break
- ♦ Preemption of sponsorship of airport bulletin, shuttle, street banners (100 per company), APRICOT 2003 satchel, T-shirt, souvenirs (eg: pen, Memo).
- ♦ 10% of sponsorship fee is delegated to the APRICOT Fellowship Program to encourage and support more developing countries into participating in the event **

6. Free Sponsor

US\$1,500-5,000 or NT\$ 50,000-175,000 ,

Benefits :

- ♦ Logo positioning and sponsorship mentioning on printed materials, venue production, venue decoration and press release.
- ♦ Logo positioning and linkage on APRICOT 2003 website, online advertisements and e-mail announcements.
- ♦ Preemption of sponsorship of airport bulletin, shuttle, street banners (100 per company), APRICOT 2003 satchel, T-shirt, souvenirs (eg: pen, Memo).

Note:

* Each Hospitality space unit is a 3M X 2M shell scheme enclosed booth inclusive of 1 reception table, 2 chairs, carpet, 3 lamp lights and 1 110V/5A electricity outlet. It is highly encouraged that the sponsors create a private chatting space within the booth area to conduct all prominent sales activities. Sponsors are responsible for the booth decoration and demo set up related expenses.

** Please contact the APRICOT2003 Secretariat for more information on the APRICOT2002 Fellowship Programme.

7. APRICOT Opening Reception or Closing Social Event Sponsor

US\$35,000-43,000 or NT\$ 1,200,000-1,500,000

(This amount is only a reference, the number of participants is predicted to be 800, please contact the Congress Secretariat for further details.)

Benefits :

- ♦ Speech at sponsored Social Event and exhibition of company name and logo.
- ♦ Ten free tutorial and conference registrations
- ♦ Ten invitations to Opening Reception or Closing Social Events
- ♦ Large and prominent logo positioning and sponsorship mentioning on printed materials, venue production, and press release.
- ♦ Prominent logo positioning and linkage on APRICOT 2003 website, online advertisements and e-mail announcements.
- ♦ Optional broadcast of company CF (maximum 3 minutes) at the plenary meeting room before the session begins (all CF will be played in rotating terms for 15 minutes before the session begins)
- ♦ Company name and logo shown on electronic bulletin board at the venue lobby (rotating appearance)
- ♦ Distribution of company-supplied brochures or gift (bags, mouse pads, pens, etc) during registration and APRICOT 2003 press conference.
- ♦ Company logo in the PPT shown at meeting rooms during coffee break.
- ♦ Preemption of sponsorship of airport bulletin, shuttle, street banners (100 per company), APRICOT 2003 satchel, T-shirt, souvenirs (eg: pen, Memo).

8. APRICOT Lunch Sponsor (Feb. 24 – 27, 2003)

US\$7,200-10,000 or NT\$ 250,000-350,000

(This amount is only a reference, the number of participants is predicted to be 800, please contact the Congress Secretariat for further details.)

Benefits :

- ♦ Speech at Lunch and display of company name and logo at conference hall.
- ♦ Two free tutorial and conference registrations.
- ♦ Two invitations to Opening Reception or Closing Social Event
- ♦ Logo and company name mentioning on printed materials, venue production, and press release.
- ♦ Prominent logo positioning and linkage on APRICOT 2003 website, online advertisements and e-mail announcements.
- ♦ Company logo in the PPT shown at meeting rooms during coffee break.
- ♦ Preemption of sponsorship of airport bulletin boards, shuttles, street banners (100 per company), APRICOT 2003 satchel, T-shirts, conference souvenirs (eg.: pen Memo).

9. Coffee Break Sponsor (February 24 – 27,2003)

US\$4,300-3,000 or NT\$ 100,000-150,000

(This amount is only a reference, estimation of 800 servings are needed.)

Benefits :

- ♦ Logo positioning and company name mentioning on printed materials, venue productions, and press release.
- ♦ Prominent logo positioning and linkage on APRICOT 2003 website, online advertisements and e-mail announcements.
- ♦ Company logo in the PPT shown at meeting rooms during coffee break.
- ♦ Preemption of sponsorship of airport bulletin boards, shuttles, street banners (100 per company), APRICOT 2003 satchel, T-shirts, conference souvenirs (eg.: pen, Memo).

APRICOT 2003 Internet/PC Supporting Sponsor Options

10. APRICOT 2003 Internet Supporting Sponsor shall offer:

Internet Network and Internet connection at TICC (2/24 – 2/28)

Internet connection at Grand Hyatt Hotel (2/19 – 2/28)

- ♦ T3 circuit *2 to different pop (routing protocol: BGP4)
- ♦ At least /20 IPv4 and /48 IPv6 address range
- ♦ Router and switch (40 ports)
- ♦ Mail relay server, proxy server, DNS server and DHCP server
- ♦ UPS for network devices
- ♦ Local wiring to servers and network devices (include wireless AP, and secretariat room)
- ♦ Network manager tools to provide performance statistics
- ♦ On site technical support team
- ♦ All network devices and services must support IPv6

Wireless Environment at TICC (2/24 – 2/28)

Wireless Environment at Hyatt (2/19 – 2/28)

- ♦ 802.11b
- ♦ WEP support
- ♦ Cover all the meeting rooms, halls and general area
- ♦ Cover lobby area at Grand Hyatt Hotel
- ♦ Seamless roaming access
- ♦ 100 Wireless LAN (802.11b) PC-Cards (PCMCIA) for rental and/or sale to the attendees

Internet Supporting Sponsor Benefits

- ♦ Promotional banner in the terminal room or equivalent location (banner to be supplied by sponsor);
- ♦ Ten free tutorial and conference registrations.
- ♦ Ten invitations to Opening Reception or Closing Social Event.
- ♦ Prominent logo positioning and sponsorship mentioning on printed materials, venue production and press release.
- ♦ Prominent logo positioning and linkage on APRICOT 2003 website, online advertisements and e-mail announcements.
- ♦ Optional broadcast of company CF (maximum 3 minutes) at the plenary meeting room before the session begins (all CF will be played in rotating terms for 15 minutes before the session begins)
- ♦ Company name and logo shown on electronic bulletin board at the venue lobby (rotating appearance)
- ♦ Distribution of company-supplied brochures or gift (bags, mouse pads, pens, etc) during registration and APRICOT 2003 press conference.
- ♦ Company logo in the PPT shown at meeting rooms during coffee break
- ♦ Preemption of sponsorship to Opening and Closing Social Events, related benefits include speech at Social Event and display of company name and logo.
- ♦ Preemption of sponsorship of airport bulletin boards, shuttles, street banners (100 per company), APRICOT 2003 satchel, T-shirts, conference souvenirs (eg.: pen, memo).

11. APRICOT 2003 Terminal Room PC Supporting Sponsor shall offer:

- ♦ 40 PC (25 with Window 2000 or XP OS and office software in both English and Chinese version, 15 with Linux/FreeBSD OS, and enable IPv6)
- ♦ 6 Notebook computer (Window OS with browser and wireless internet)
- ♦ 100 Base T LAN connection
- ♦ Switch with 70 ports
- ♦ Writing
- ♦ 100 power outlet (110V,3A)

Terminal Room PC Supporting Sponsor Benefits

- ♦ Promotional banner in the terminal room or equivalent location (banner to be supplied by sponsor);
- ♦ Six free tutorial and conference registrations.
- ♦ Six invitations to Opening Reception or Closing Social Event.
- ♦ Prominent logo positioning and sponsorship mentioning on printed materials, venue production, venue decoration and press release.
- ♦ Prominent logo positioning and linkage on APRICOT 2003 website, online advertisements and e-mail announcements.
- ♦ Optional broadcast of company CF (maximum 3 minutes) at the plenary meeting room before the session begins (all CF will be played in rotating terms for 15 minutes before the session begins)
- ♦ Company name and logo shown on electronic bulletin board at the venue lobby (rotating appearance)
- ♦ Distribution of company-supplied brochures or gift (bags, mouse pads, pens, etc) during registration and APRICOT 2003 press conference.
- ♦ Company logo on PPT broadcasted in meeting room during coffee break
- ♦ Preemption of sponsorship to Opening and Closing Social Events, related benefits include speech at Social Event and exhibition of company name and logo.
- ♦ Preemption of sponsorship of airport bulletin boards, shuttles, street banners (100 per company), APRICOT 2003 satchel, T-shirts, conference souvenirs (eg.: pen, memo).



Asia Pacific Regional Internet Conference on Operational Technologies
A neutral educational forum on Skills, Policies, Technologies



| Display Benefit Option | Note | Pinnacle | Diamond | Platinum | Gold | Silver | Open | Social Event (Note 1) | Lunch (Note 1) | Teacake (Note 1) | Internet | Computer Center |
|--|---|-----------|-----------|-----------|-----------|-----------|----------|-----------------------|----------------|------------------|-----------|-----------------|
| 1. Shell Scheme | Measure : 3x2 | 4 | 3 | 3 | 2 | 1 | N/A | N/A | N/A | N/A | N/A | N/A |
| 2. Free Registration | | 10 | 6 | 4 | 2 | 1 | N/A | 10 | 2 | N/A | 10 | 6 |
| 3. Tickets for Opening or Closing Social Event | | 10 | 6 | 4 | 2 | 1 | N/A | 10 | 2 | N/A | 10 | 6 |
| 4. Printed material | APRICOT 2003 Production | Logo/Name | Logo/Name | Logo/Name | Logo/Name | Logo/Name | Name | Logo/Name | Logo/Name | Name | Logo/Name | Logo/Name |
| 5. Venue Production | | Logo/Name | Logo/Name | Logo/Name | Logo/Name | Logo/Name | Name | Logo/Name | Logo/Name | Name | Logo/Name | Logo/Name |
| 6. Venue decoration | | Logo/Name | Logo/Name | Logo/Name | Logo/Name | Logo/Name | Name | Logo/Name | Logo/Name | Name | Logo/Name | Logo/Name |
| 7. Logo positioning on APRICOT 2003 website | | Linkable | Linkable | Linkable | Linkable | Linkable | Linkable | Linkable | Linkable | Linkable | Linkable | Linkable |
| 8. Online advertisement | Rotating Banner | ✓ | ✓ | N/A | N/A | N/A | N/A | ✓ | N/A | N/A | ✓ | ✓ |
| 9. Rotating 3 min. CF at Plenary Session | 15 min before session begins | ✓ | ✓ | N/A | N/A | N/A | N/A | ✓ | N/A | N/A | ✓ | ✓ |
| 10. electronic bulletin at TICC Lobby | Showing name & logo | ✓ | ✓ | ✓ | N/A | N/A | N/A | ✓ | N/A | N/A | ✓ | ✓ |
| 11. Distribution of DM or gift | at registration and press conference | ✓ | ✓ | ✓ | ✓ | N/A | N/A | ✓ | N/A | N/A | ✓ | ✓ |
| 12. Rotating logo on PPT during coffee break | Broadcast in every session room | ✓ | ✓ | ✓ | ✓ | ✓ | N/A | ✓ | ✓ | ✓ | ✓ | ✓ |
| 13. Media announcement | | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| 14. Social event speech | Sponsors speech period | | | | | | | Social Event | Lunch | | | N/A |
| 15. APRICOT 2003 program booklet advertisement | Full A4 color advertisement (layout designed and provided by sponsor) | N/A | N/A | N/A | N/A | N/A | N/A | | | | N/A | N/A |

Note 1: The conference seeks one sponsor for each Opening and Closing Social Event, all the lunches as well as the daily morning and evening teacakes count as eight sponsorships; can also be a one-package sponsorship. The sponsorship exceeds that of Silver sponsor, receives correspondent benefits.

Note 2: After the sequence of sponsorship has been confirmed, sponsors responsible for the sponsorship of airport bulletin boards, shuttles, lamppost banners (100 per company), APRICOT 2003 conference kit, souvenir T-shirts, conference souvenirs (eg.: pen, memo), and exclusively holds the right of posting logo alongside APRICOT 2003 logo. As total of one-package sponsorship reaches standard, sponsor receives relative benefits.

Note 3: Pinnacle to Silver sponsorships will delegate 10% to the APRICOT Fellowship Program to encourage and support more developing countries into participating in the event **



Asia Pacific Regional Internet Conference on Operational Technologies
A neutral educational forum on Skills, Policies, Technologies

APRICOT 2003 SPONSORSHIP AGREEMENT FORM

Thank you for sponsoring the Asia Pacific Regional Internet Conference on Operational Technologies. Please complete the following form then fax it to Taiwan Network Information Center (Fax: 886-2-2396-8832), and mail the original form to Ms Joanna Tso at 4 -2F, No.9, Roosevelt Road Section 2, Taipei 100, Taiwan. Furthermore, please e-mail both the color GIF Logo (including the color number) and the black and white version of Postscript Logo to the Congress Secretariat at: secretariat@apricot2003.net

This contract is assigned by the host of Asia Pacific Regional Internet Conference on Operational Technologies (later referred as APRICOT 2003), the Taiwan Network Information Center.

Company Name :

Contact Name :

Contact Address :

Telephone Number / Fax :

(Tel)

(Fax)

Contact's E-mail :

Company Website :

SPONSOR OPTION

_____ hereby agrees to sponsor Asia Pacific Regional Internet Conference on Operational Technologies (APRICOT) that is to be held at the Taipei International Conference Hall on February 24th through February 28th of the year 2003.

(Please select the following option)

- | | |
|---|---|
| 1) [<input type="checkbox"/>] Pinnacle Sponsor | (US\$60,000 or NT\$ 2,000,000) |
| 2) [<input type="checkbox"/>] Diamond Sponsor | (US\$30,000 or NT\$ 1,000,000) |
| 3) [<input type="checkbox"/>] Platinum Sponsor | (US\$20,000 or NT\$ 700,000) |
| 4) [<input type="checkbox"/>] Gold Sponsor | (US\$10,000 or NT\$ 350,000) |
| 5) [<input type="checkbox"/>] Silver Sponsor | (US\$5,000 or NT\$ 175,000) |
| 6) [<input type="checkbox"/>] Free Sponsor \$ _____ | (US\$1,500-5,000 or NT\$ 50,000-175,000) |
| 7) [<input type="checkbox"/>] Opening Social Event Sponsor | (US\$35,000-43,000 or NT\$ 1,200,000-1,500,000) |
| 7) [<input type="checkbox"/>] Closing Social Event Sponsor | (US\$35,000-43,000 or NT\$ 1,200,000-1,500,000) |
| 8) [<input type="checkbox"/>] Lunch Sponsor for February ____ | (US\$7,200-10,000 or NT\$ 250,000-350,000) |
| 9) [<input type="checkbox"/>] Refreshment Sponsor for February ____ | (US\$4,300-3,000 or NT\$ 100,000-150,000) |
| 10) [<input type="checkbox"/>] Internet Sponsor | Internet connection at the Taipei International Conference Hall and Grand Hyatt Hotel |
| 11) [<input type="checkbox"/>] PC Sponsor | Terminal Room and Secretariat Room |

DUE DATE OF SPONSOR ITEM

Sponsor items should be paid **before January 31, 2003.**

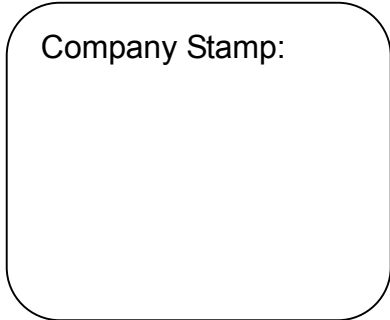
Sponsor approval signature:

Signature of company representative:.....

Name:.....Position:.....

Sponsor department:.....

Date:.....



Payment:

Please choose a form of payment from the following:

1) Wire Transfer

Upon completion of wire transfer, please contact the host, Ms Joanna Tso, at +886-2-2341-1313 ext. 700 or fax a copy of the receipt at +886-2396-8832 for confirmation.

Bank: The International Commercial Bank of China
Account: Taiwan Network Information Center (APRICOT2003 account) Ltd. Inc.
Account number: 03010149660
Swift number: ICBCTWTP030
Address: 4-2 F, No. 9, Roosevelt Road, Section 2, Taipei 100, Taiwan
Phone number: +886-2-2356-8700

2) Check

Payable to: Taiwan Network Information Center
Mailing address: Ms Joanna Tso
4-2 F, No. 9, Roosevelt Road, Section 2, Taipei 100, Taiwan

Note

If the conference is cancelled due to typhoon, earthquake, flood, fire or other causes beyond the control of the host, the host of APRICOT 2003 reserve the right to cancel the conference within 14 days prior to the conference. If this should happen, the host will return the sponsored item after deducting the expenditure occurred. The deduction should not exceed 20% of the original sponsorship.